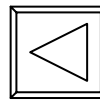


# **Small Business Council Update**

*Mercedes Enrique*

*Immediate Past Chair, SAME Small Business Council*

*October 20, 2009*



# Agenda

- Small Business Council Organization and Members
- Mission
- SAME Strategic Plan Goals and President's Focus Areas for 2009-10
- SAME SB Awards and SAME Funds available to Small Businesses
- Announcements

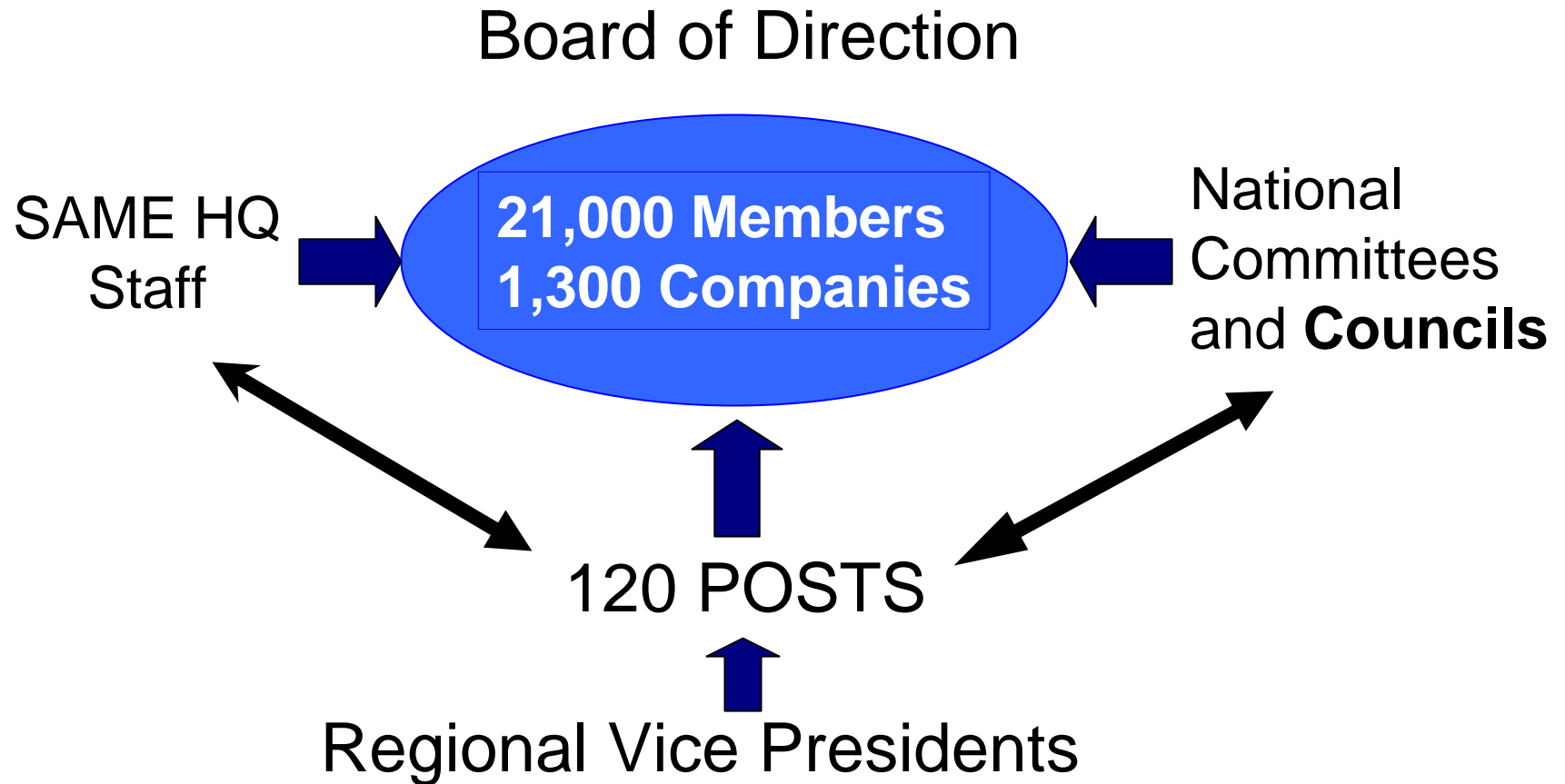


# Small Business Council Organization 2008-09

- **Chair**, *Tony Price*
- **Immediate Past Chair**, *Mercedes Enrique*
- **Booth Outreach Events**, *Ryan Wasmus & Matt Wallace*
- **National Conferences**, *Doug DeFazio & Leon De Souza*
- **Regional Programs**, *Jackie Hacker & Arthur Saulsberry*
- **Education & Training**, *Mary Urey & Ellen Chang*
- **Recognition**, *Alvin Brown & Janis Kaiser*
- **Communication**, *Therese Baer & Melea Crouse*
- **Posts: Post Small Business Liaison Officers PSBLOS**
- **Liaisons: Young Member Council**, *Chris Ackert*  
**Int'l Committee**, *Chris Williams*



# Small Business Council: Support Role for SAME



# Mission

*“The mission of the Small Business Council is to promote the role and relevance of Small Business to national security through outreach, training, opportunity and recognition.”*



# **SAME Goals**

## **2006-2011 Strategic Plan**

- **Goal 1:** National Security and Emergency Response
- **Goal 2:** Education and Training
- **Goal 3:** Relationships
- **Goal 4:** Relevance
- **Goal 5:** Recognition



# 2009-10 SAME President: Focus Areas

SAME President Lt. Gen. Robert L. Van Antwerp

- #1 Sustainability – set standards
- #2 Diversity in engineering profession
- #3 K-12 Initiatives
- #4 Build Society to last – increase military membership by 5% by 2010

“I skate to where the puck is going to be”

*Wayne Gretzky*



## Small Business Awards/Funds

- **SAME DoD Small Business Industry Awards:**
  - **Small Business** award – outstanding work completed for Army, Navy or Air Force
  - **Large Business** award for SB utilization excellence
  - **Government Small Business Advocate** award
- **Awarded during DoD Small Business Conference.**
  - Nominations due 23 October 2009



# SAME Awards and Funds to Members

- **Robert B. Flowers Award**  
National SAME Small Business Award  
Nominations due 31-Jan each year  
Award presented at SAME National Conference
- **Post Liaison of the Year Award**  
National Small Business Council Award  
Nominations due 31-Mar each year  
Award presented at SAME National Conference
- **Education & Mentoring Funds**  
\$3,000/year in six \$500/person/company  
Attending National or DoD SB Conference



# **SAME Small Business Members Recognized in 2009**

- **Custom Mechanical Systems, Corp.**  
2009 Robert B. Flowers Small Business Award
- **Bay West**  
USACE Small Business Industry Award
- **ECC**  
USACE Large Business Industry Award for Small Business Excellence
- **Jackie Hacker, Shaw**  
Post Small Business Liaison Officer of the Year Award



# Announcements

- Join Small Business Council Listserv  
[www.same.org/small/business](http://www.same.org/small/business)  
“click to join listserv”
- SAME University – San Antonio, TX, 17-19 Nov 09
- SAME SB Conf for DoD Engineering, Construction and Environmental Programs, 7-9 Dec 09  
Grapevine, TX  
Ken Stegall – Selling to USACE moderator

